Jerald M. Savin, CPA, FIMC, CMC

Jerald M. Savin is an IT management consultant with over 30 years of IT consulting experience specializing in Enterprise Resource Planning (ERP) systems. He has been involved in the assessment, selection, implementation, troubleshooting and support of ERP systems including providing expert testimony regarding these systems. His expertise combines information system architecture, scientific training, public accounting and business operations.

He is currently the Founder and Chief Executive Officer of the Cambridge Technology Consulting Group, Inc., which focuses exclusively on IT Consulting. He began his professional career in the management consulting division of KPMG in 1979 specializing in accounting information systems. Prior to that, he was a Clinical Department Manager for the Cedars Sinai Medical Center and Chief Operating Officer for two medical groups. He grew up in the family food manufacturing business.

His consulting services include:

- Assessment of IT Strategy, Systems and Resources
- Selection, Implementation, Troubleshooting and Litigation Support for ERP Systems
- Design and Development of Business Intelligence and Predictive Analytics solutions
- Development and Auditing of IT Internal Control Compliance (SOX/CobiT)

He is a specialist in the

- Structure and Behavior of ERP systems
- Selection of ERP systems
- Implementation of ERP systems
- Troubleshooting ERP systems
- Business aspects of ERP Contracts
- Forensic investigation of ERP failures

His clients include accounting, aerospace, apparel, non-profit association, commercial real estate, construction, distribution, entertainment, financial services, healthcare, high-tech, Internet, insurance, manufacturing, petroleum, publishing, retail and telecommunications companies.

Mr. Savin holds a B. S. in Physics and Mathematics from the University of Oregon, a M. Th. in Philosophy and Psychology from Claremont School of Theology and the Award in Accounting from UCLA Extension. He is a Certified Public Accountant (CPA) licensed in the State of California, a Certified Management Consultant (CMC), a Fellow of the Institute of Management Consultants USA (FIMC) and was formerly a California licensed Marriage, Family and Child Counselor (MFCC).

Mr. Savin teaches courses for UCLA Extension and the Education Foundation of the California Society of Certified Public Accountants (CSCPA). He has taught for the University of Redlands, American Institute of Certified Public Accountants, Washington State Society of Certified Public Accountants and California State Polytechnic University at Pomona.

His courses include ERP/Automated Accounting Systems, CobiT, Sarbanes-Oxley Compliance and Management Consulting. He has also taught courses on Selection and Implementation of Complex Systems, Systems Development, Management Accounting and Business Transition Planning.

Mr. Savin's professional activities include the following:

- Fellow, Institute of Management Consultants USA (IMCUSA)
- National Chairman, National Treasurer, Chairman of the Governance and Audit Committee and Board Member of the Institute of Management Consultants USA (IMCUSA)
- Lead Trustee of IMCUSA to the International Council of Management Consulting Institutes (ICMCI)
- Twice President of Southern California Chapter of IMCUSA
- Member, Information Systems Audit and Control Association (ISACA)
- Former member of California Society of Certified Public Accountants (CSCPA)
- Former member of the American Institute of Certified Public Accountants (AICPA) and holder of AICPA designation Certified Information Technology Professional (CITP)

His litigation support and expert testimony activities include the following:

- Negotiating IT system and services contracts
- Providing expert testimony in disputes involving failed ERP implementations
- Providing expert testimony in disputes involving ERP Project Management failures
- Providing expert testimony regarding software intellectual property infringement
- Assembling internal and external evidence for litigation support projects
- Cases ranged between $200K and $1.75M

Examples of Cases Handled include:

- **"Bait and Switch"**

  - Customer agreed to a maximum cost for an ERP implementation; costs escalated well beyond the upper limit set by the Customer
  - We determined that the counterparty, the ERP reseller, could not implement the system within the agreed upon budget and statement of work
  - We identified internal documents that confirmed the counterparty knew the original agreement was impossible; hence, the subsequent increases to a realistic cost
  - We confirmed that the counterparty did not follow its due diligence and project management procedures and misrepresented its services, costs and results

- **Software Delivery Failure**

  - Developer failed to deliver a custom ERP developed system to its customer
  - We confirmed that software was un-installable and the developer had not fulfill its contract with its customer, the plaintiff in the action

- **Intellectual Property Infringement**

  - Plaintiff was in merger talks with a competitor. The merger talks terminated after six months and the competitor brought to market a system remarkably similar to the plaintiff's system
  - We examined the internal design and construction of the infringing system and confirmed that the similarities between the two systems were beyond coincidence